



# Water funds WORKSHOP

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Fernando Veiga

*TNC-Nov 2014*



LATIN AMERICAN  
**WATER FUNDS**  
PARTNERSHIP



Protecting nature. Preserving life.™



**IDB**  
Water and Sanitation

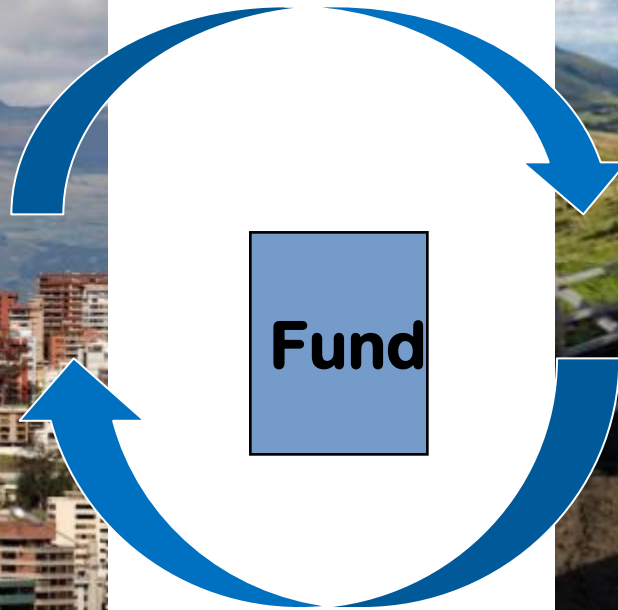


# The water fund concept

**Users**



**Providers-PA**



**CLEAN WATER**

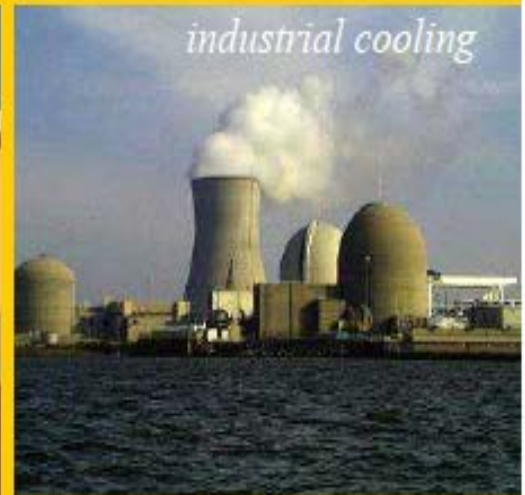
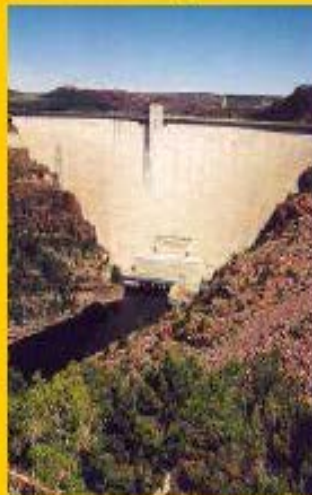
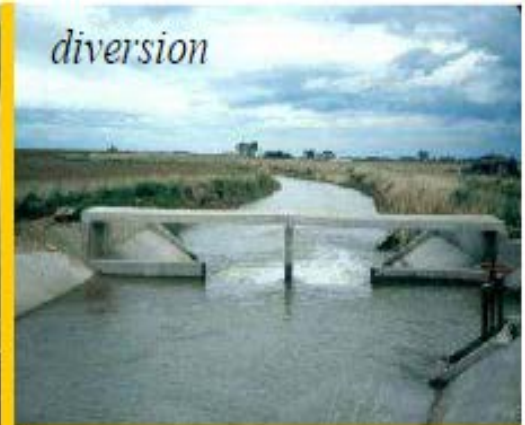
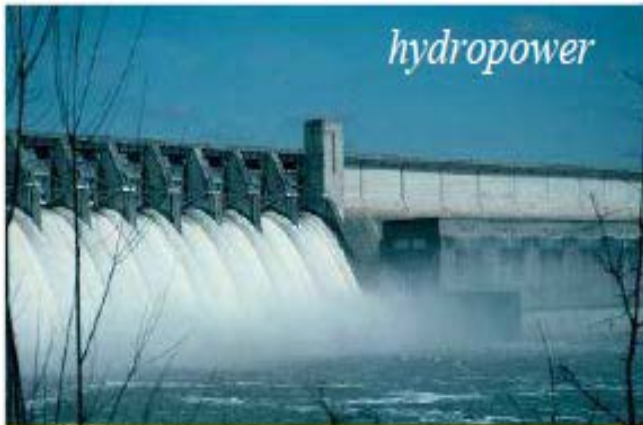
## **Contents:**

- 1. Why a water fund?**
- 2. Design a water fund**
- 3. Operate a water fund**
- 4. Consolidate a water fund**
- 5. Successful stories**

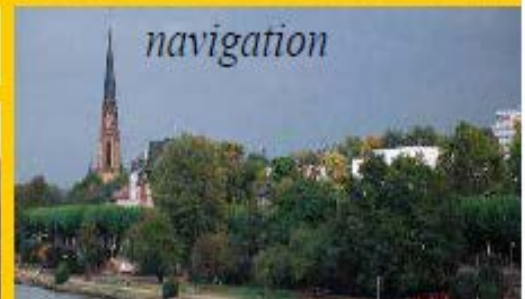
# 1. Why a water fund?



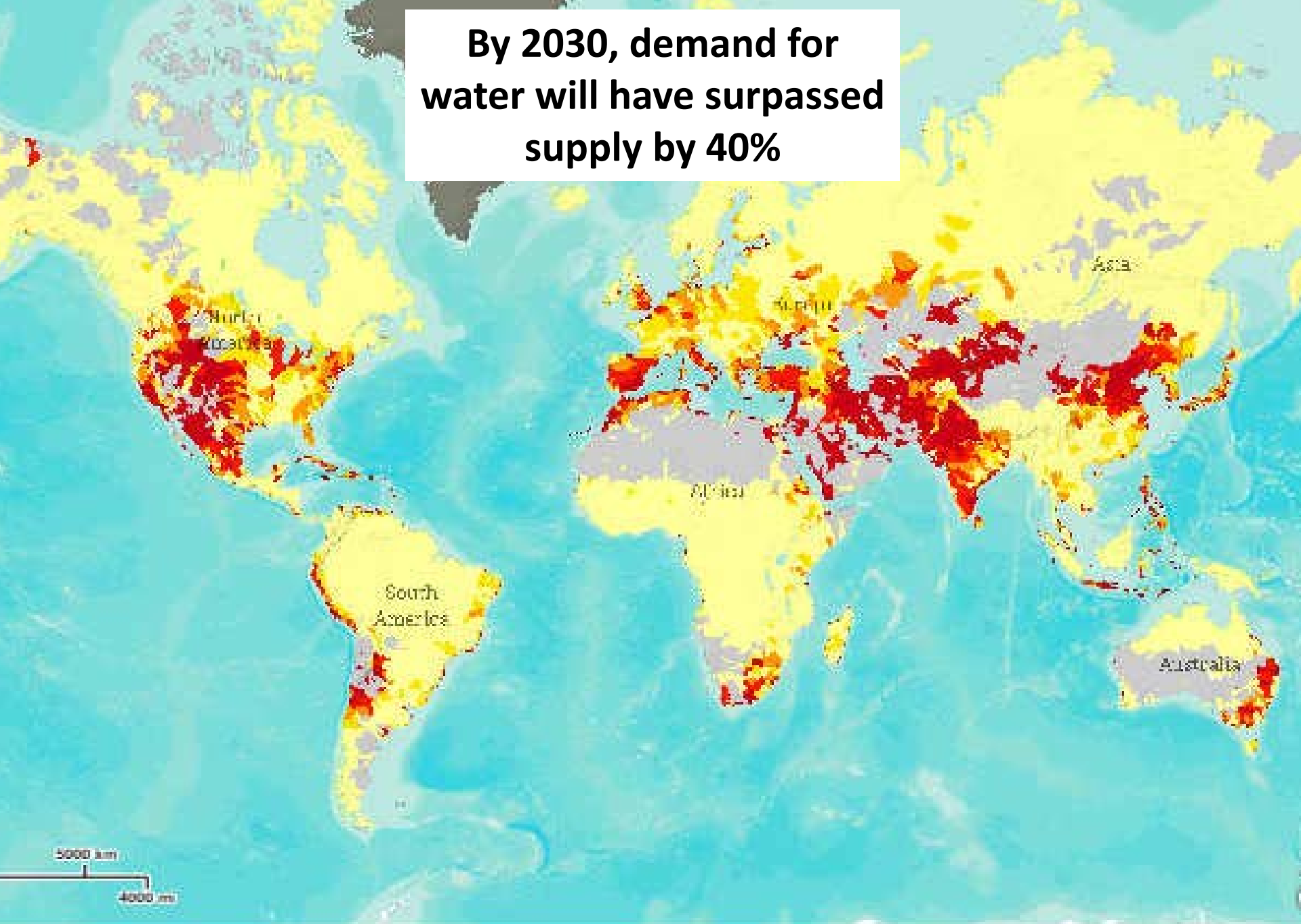
# We depend on water, we compete for water



## Competing Water Uses

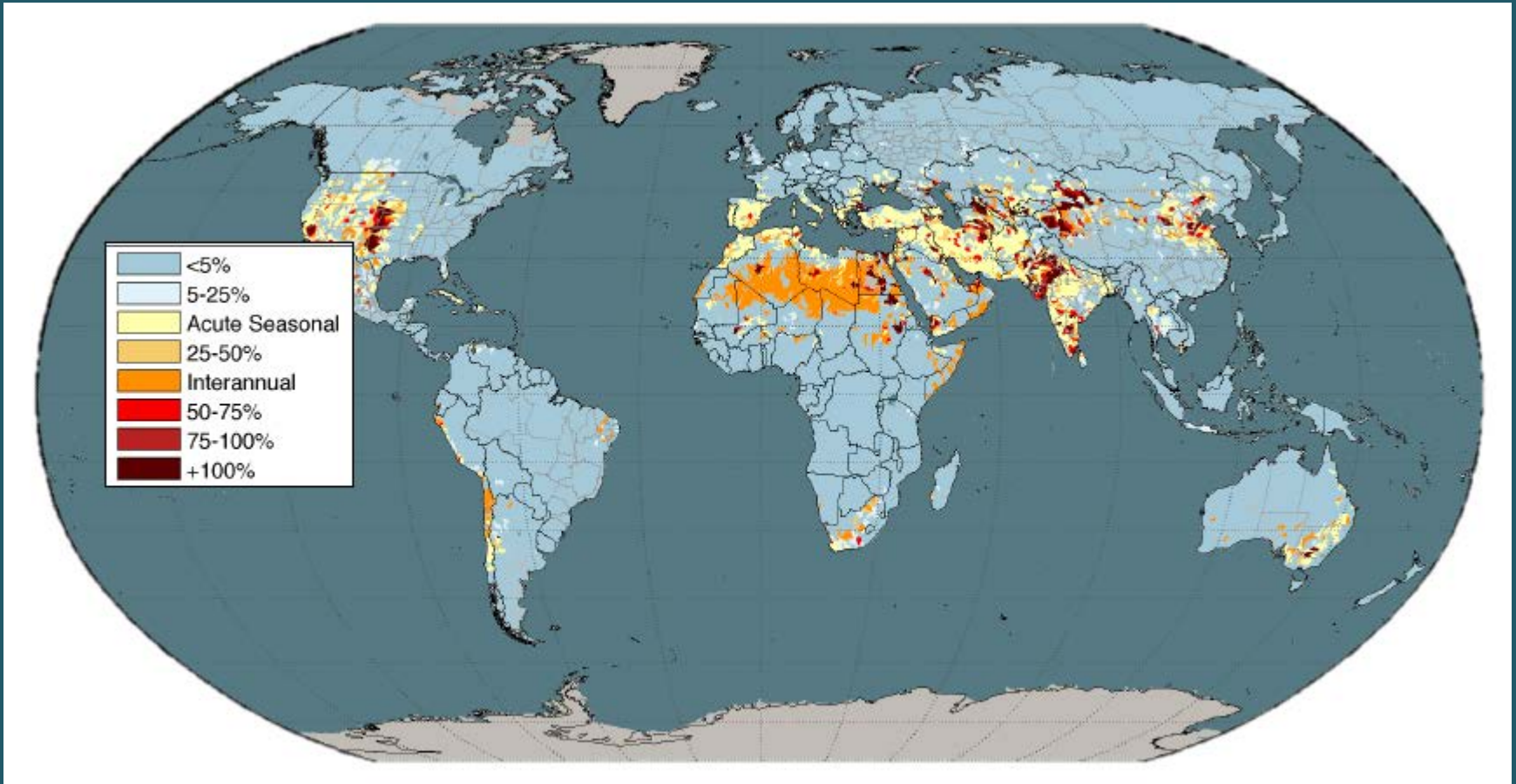


**By 2030, demand for  
water will have surpassed  
supply by 40%**





# Water Scarcity

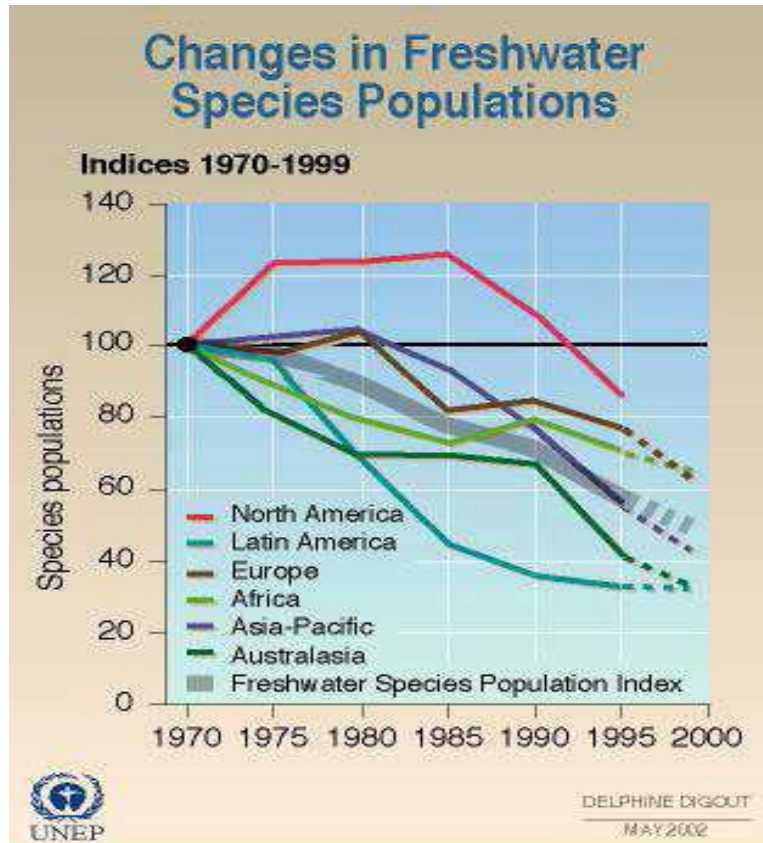


**Water shortages are occurring in 20% of the planet's watersheds and aquifers**

**35% of the world's population is affected**

**60% of the world's irrigated acreage is affected**

# Running against time



Source: Living Planet Report 2000, World Wide Fund for Nature (WWF).







Combine development  
with conservation:

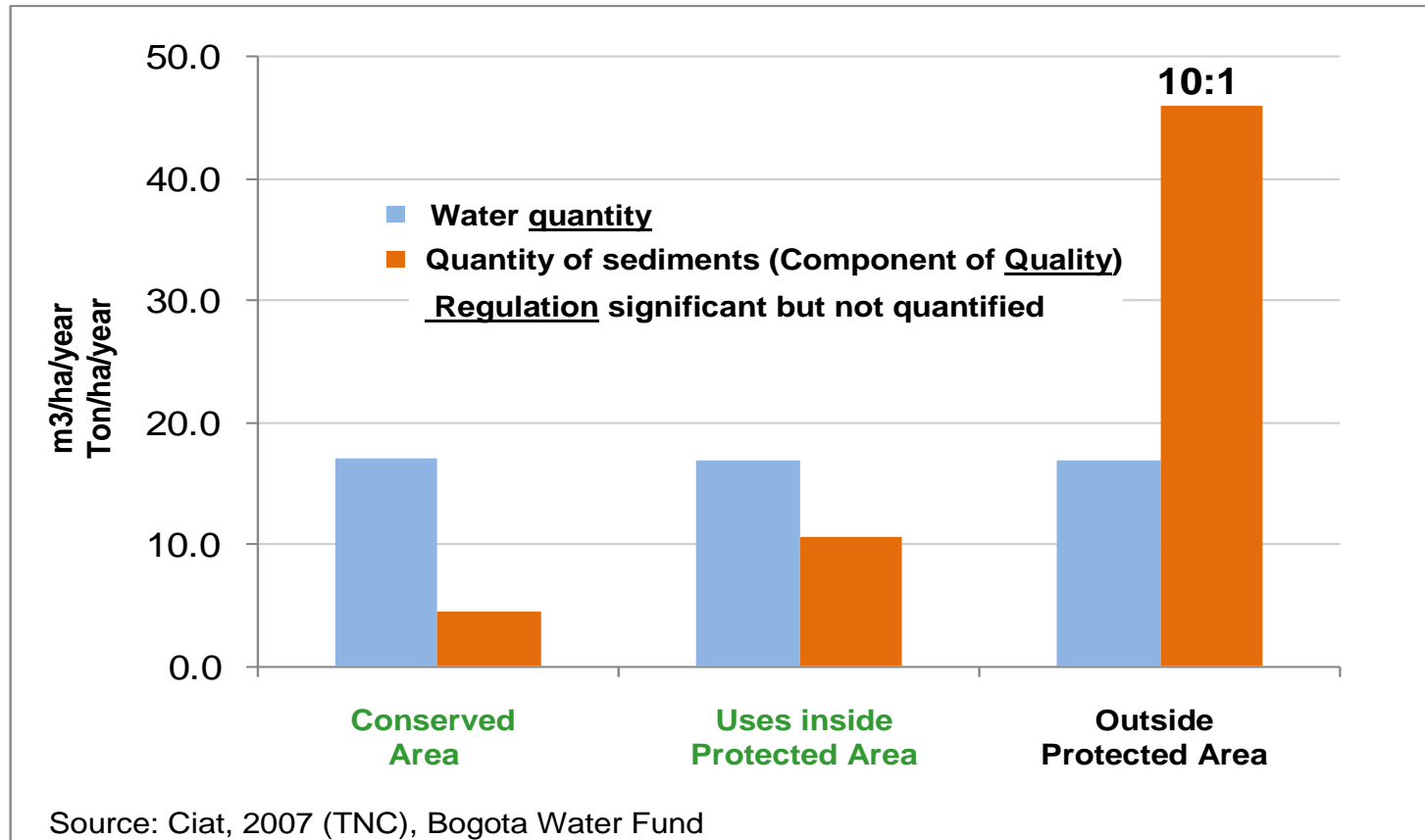
- Roads
- Rail roads
- Mining
- Agriculture

## Ecosystems help us to:

- Wetlands filter water
- Paramos regulate flows
- High Andean forests retain soil
- Riparian buffers retain N and P

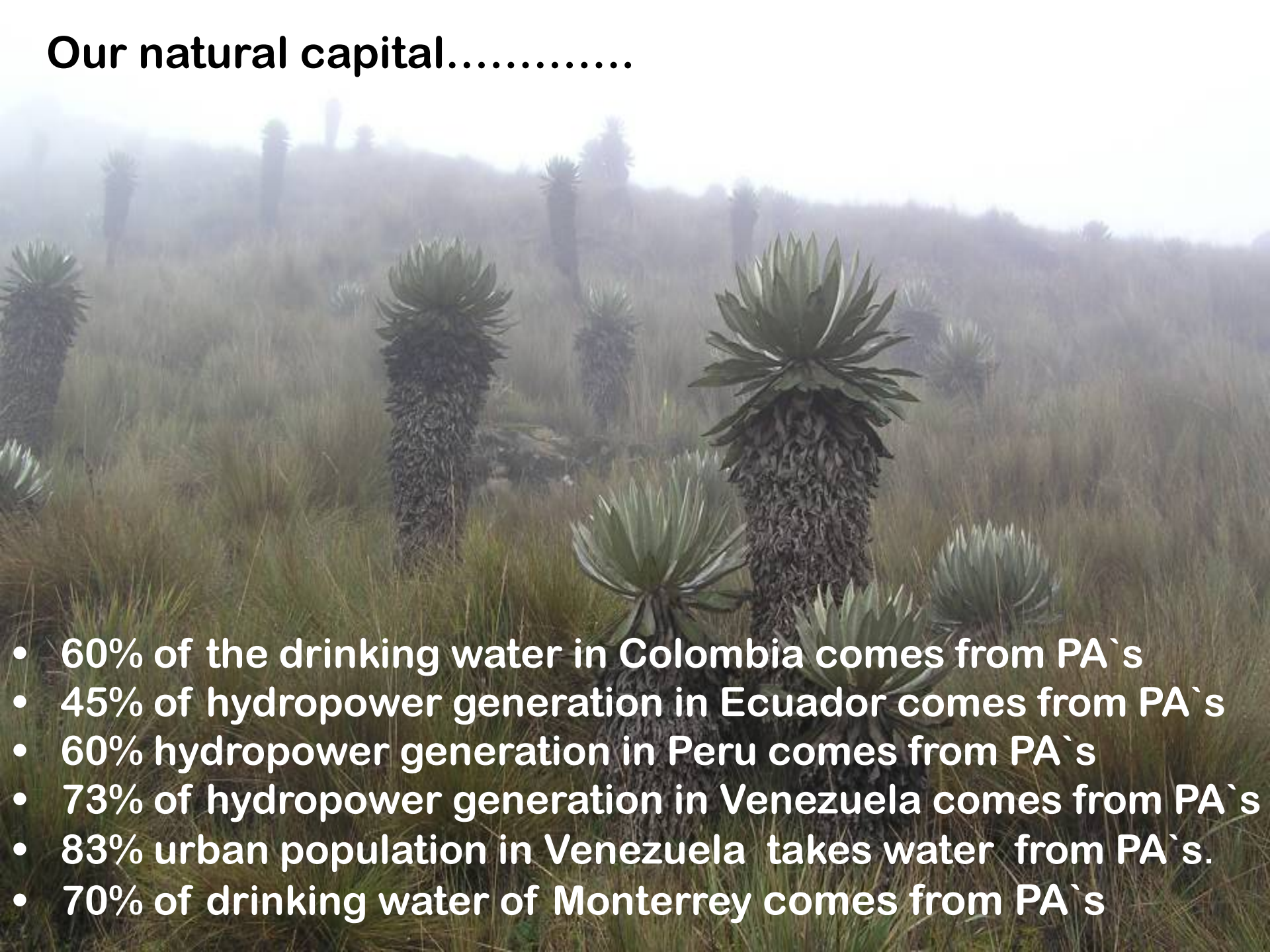


# Healthy ecosystems; better ecosystems services provision





# Our natural capital.....

- 
- The background image shows a field of tall, spiky plants, possibly agaves or similar succulents, with a hazy, misty background. The plants are green and have a central, upright growth habit. The overall scene is somewhat ethereal due to the fog or mist.
- 60% of the drinking water in Colombia comes from PA`s
  - 45% of hydropower generation in Ecuador comes from PA`s
  - 60% hydropower generation in Peru comes from PA`s
  - 73% of hydropower generation in Venezuela comes from PA`s
  - 83% urban population in Venezuela takes water from PA`s.
  - 70% of drinking water of Monterrey comes from PA`s




# Other considerations

- 1. The real cost of water is not internalized**
- 2. Lack of planning about water management**
- 3. Financial gaps in PAs' systems to improve water conservation**
- 4. Non articulated efforts between different institutions**
- 5. No consistent public/private partnership**

# The NYC case

In lieu of building a filtration plant for the newer and less-developed (rural) Catskill/Delaware water supply, NYC opted to prevent pollution at the source by working with watersheds constituents.



The map illustrates the New York City's Water Supply System, highlighting the Catskill/Delaware water supply area. Key features include:


- Reservoirs:** Pepacton Reservoir, Schoharie Reservoir, Ashokan Reservoir, Rondout Reservoir, Neversink Reservoir, West Branch Reservoir, New Croton Reservoir, Kenilco Reservoir, and others.
- Aqueducts and Tunnels:** West Delaware Aqueduct, East Delaware Aqueduct, Neversink Tunnel, Delaware Aqueduct, Catskill Aqueduct, and others.
- Watersheds:** Catskill Watershed, Delaware Watershed Area, and others.
- Geography:** The map shows the Hudson River, Delaware River, and Long Island Sound, along with various counties and states (New York, New Jersey, Pennsylvania, Massachusetts, Connecticut, and New Jersey).

14

Pepacton Reservoir

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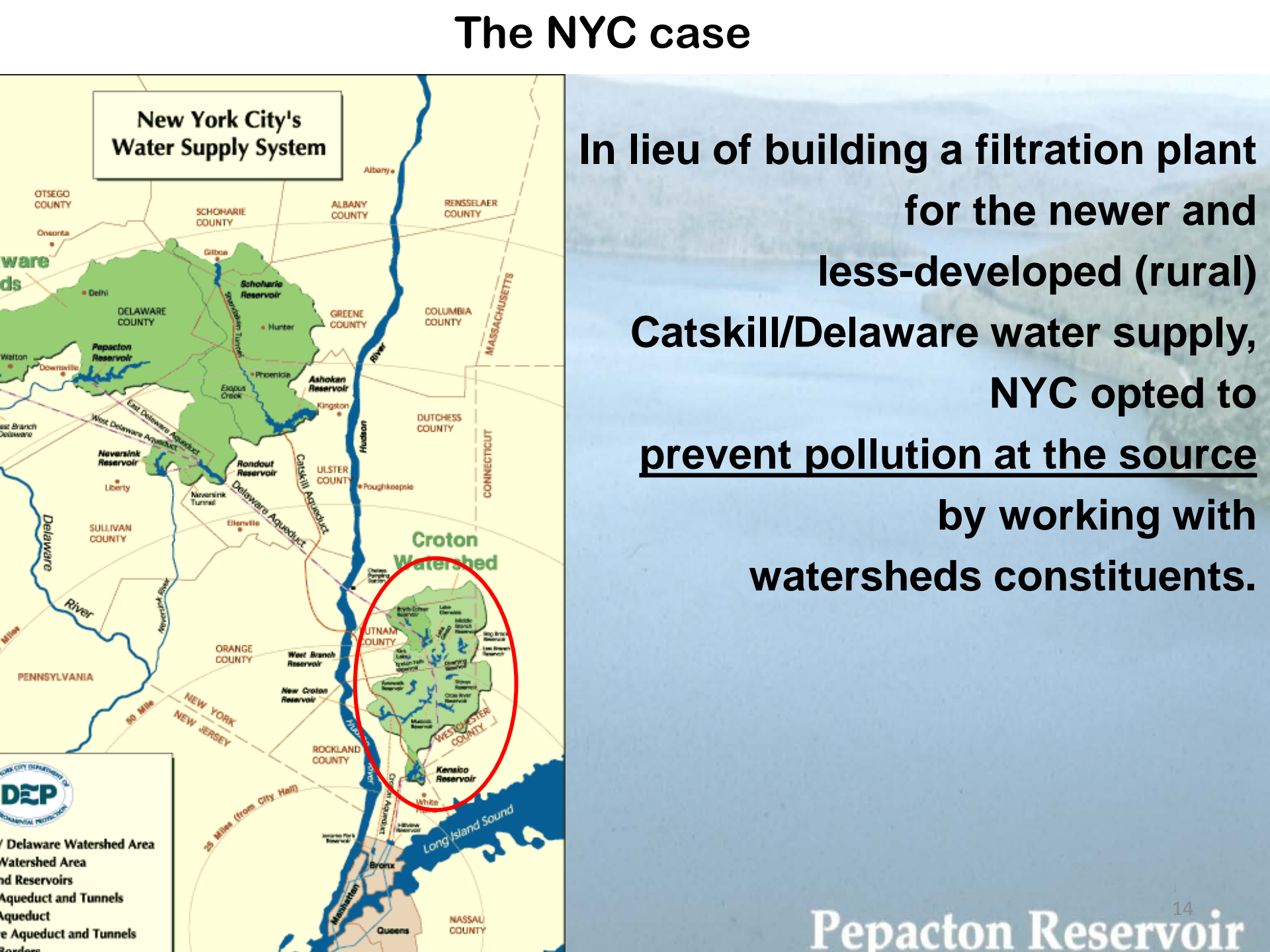


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Pepacton Reservoir



# Proof of Concept: Quito Water Fund

## **Páramos:**

Páramo absorbs vast amounts of rainwater and cloud mist and slowly releases it, acting as a natural water tower

When intact is one of the more botanically diverse habitats on earth with approximately 4,700 plant species—all adapted to the intense ultraviolet radiation, cold and wind of high elevations.



# Proof of Concept: Quito Water Fund



## Importance

- 2 million residents
- Condor Bioreserve: 2.5 million acres, exceptional biodiversity, including 760 bird species; 28 rivers

## Fund Progress

- 2000: \$21,000 start-up - 2013: \$13,000,000 aprox.
- Since 2006, 2% of the water utility revenues
- Annual investments of nearly \$2-3 million (leverage)

## Conservation Progress

- 85,000 hectares of public lands protected;
- 19,000 hectares of private lands restored and/or best management practices

## Partners

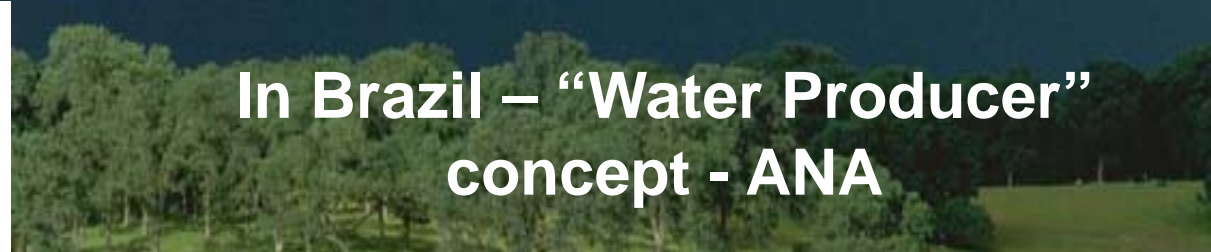
- EMPAAQ (Quito's water agency); Quito Electric Company; USAID; Swiss Development Corporation; Cerveceria National (beer company); Tesalia Springs Co.



# Atlantic Forest

- Originally 122 M ha - 12% of remnants
- Around 120 M people
- 70% Brazilian GDP
- High level of endemism and biodiversity rates
- Strong restoration needs. 90% in private hands
- Perfect place for PES high Water services demand (urban & industrial sectors)





# In Brazil – “Water Producer” concept - ANA



**Water users**



**Income  
generation**

Watershed Committees  
(water user fees)

Public funds

Water utilities



**Water ecosystems  
services**



**Restoration and  
conservation  
activities**





# Agricultural water users

## ENVIRONMENTAL SERVICES MODEL

**Users**

**Providers**



### WATER FUND

**Board**

**Fiduciary fund**

**ACCOUNTABILITY Reporting**

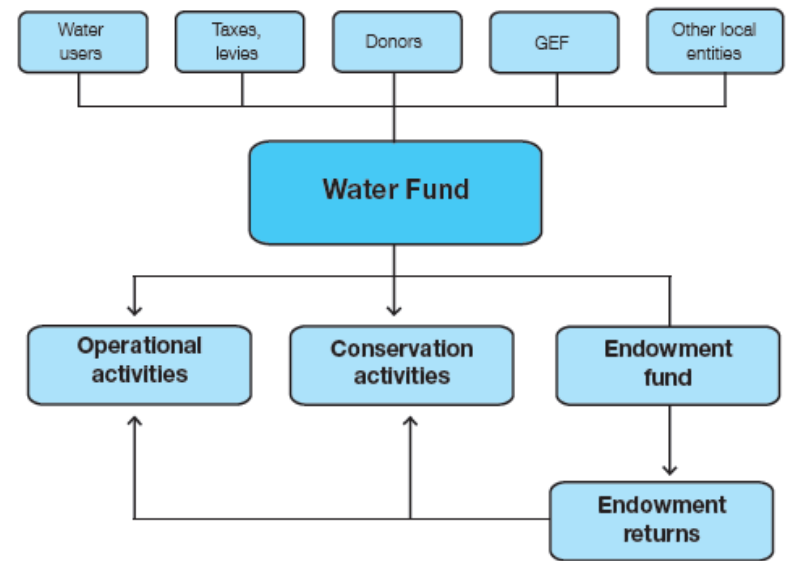


**Cattle-ranching upstream**



Water Funds are effective tools for watershed conservation because they:

- Connect suppliers of ecosystem services with beneficiaries, providing direct benefits downstream and improved livelihoods upstream (efficient)
- Mitigate water scarcity and pollution problems at the source rather than end-of-pipe treatments (effective)
- Provide a sustained funding mechanism with a flexible governance structure to allow for adaptive management of risks and opportunities (sustainable)

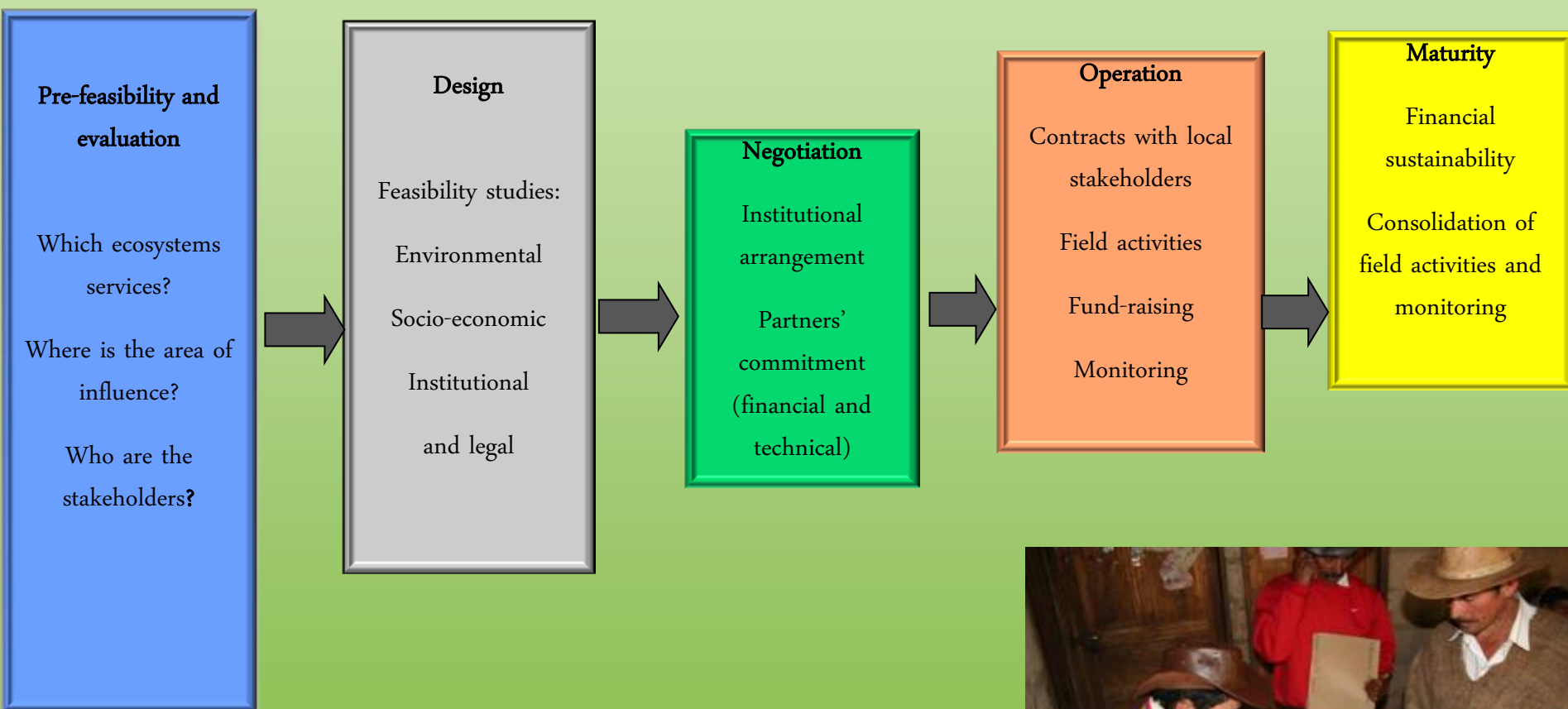






ALIANZA  
LATINOAMERICANA DE  
**FONDOS DE AGUA**

# Steps to establish a Water Fund



# WATER FUNDS

Conserving green infrastructure

A guide for design, creation and operation



# RECONOCIMIENTO DE LOS SERVICIOS AMBIENTALES HÍDRICOS EN LATINOAMÉRICA

Memorias del 1 Taller de Fondos de Agua:  
Intercambiando experiencias y mejores prácticas.  
Realizado del 6 al 7 de abril de 2011

Santiago de Cali, Colombia.



ALIANZA LATINOAMERICANA DE FONDOS DE AGUA



FUNDACIÓN FEMSA



## **2. Design a water fund**



## Some basic enabling conditions

1. **Watershed problems identified: flow?  
Sediments? Nutrients?**
2. **Downstream users ready to support the  
water fund**
3. **Long term commitment**
4. **Favourable regulatory framework**



# Stakeholders analysis

Interested in water  
fund

Non water  
intensive  
industry



Bank



Water utility



Brewery

University



Hydropower plant



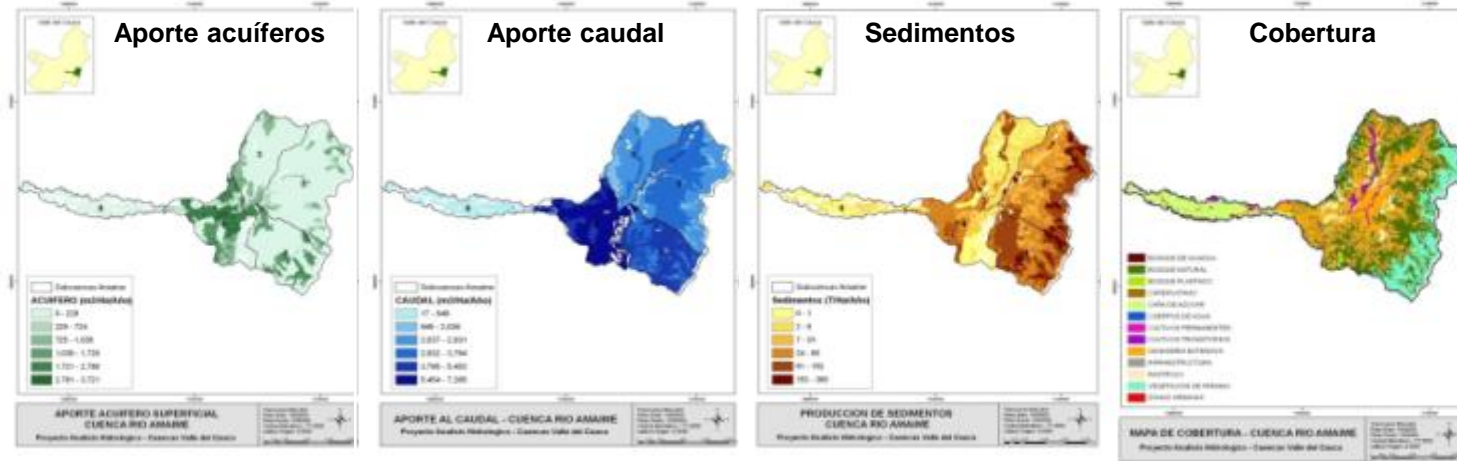
Central Government

Interested in  
watershed



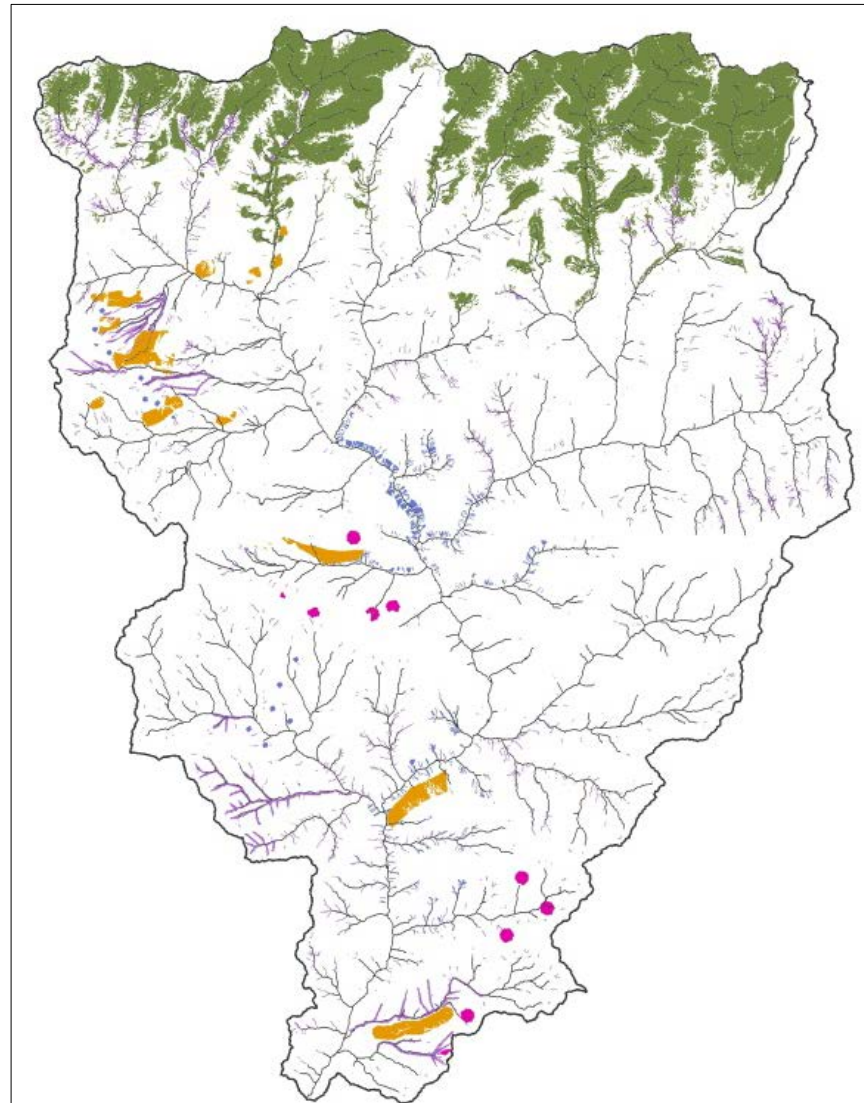
# Technical analysis 1: Modelling

## Highest investment return concept



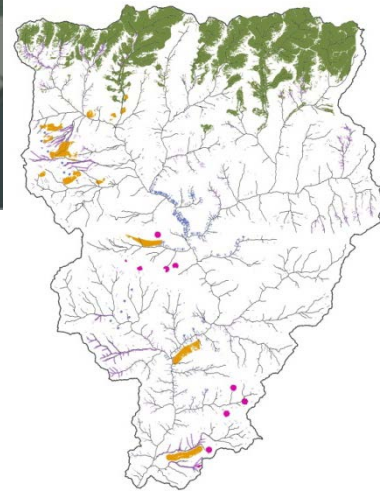


# Investment Portfolio

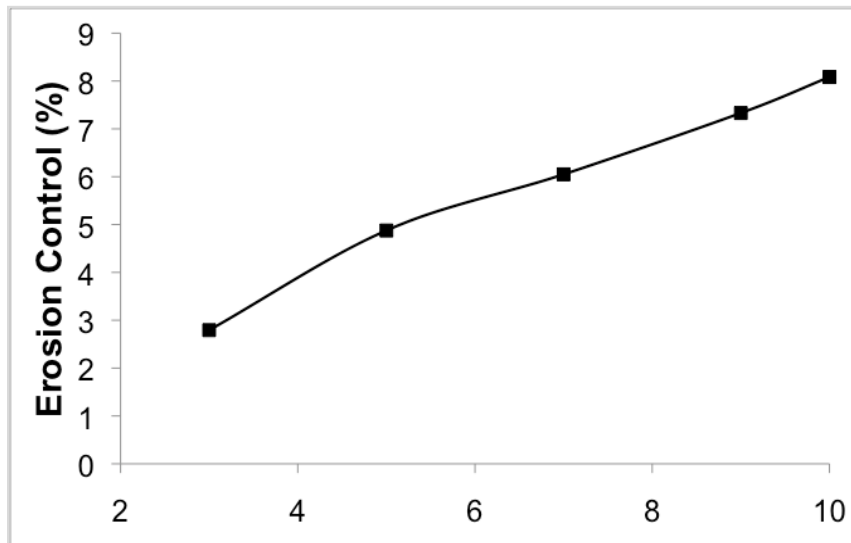


- Protection
- Reforestation
- Silvopasture
- Fencing
- Enrichment
- streams

# Return on Investment

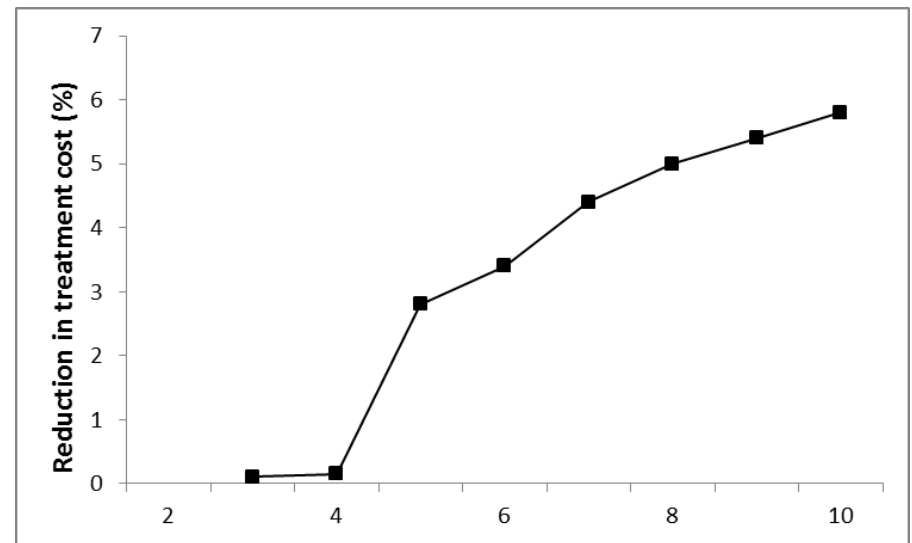


## Change in Erosion



Total budget (US\$ millions)

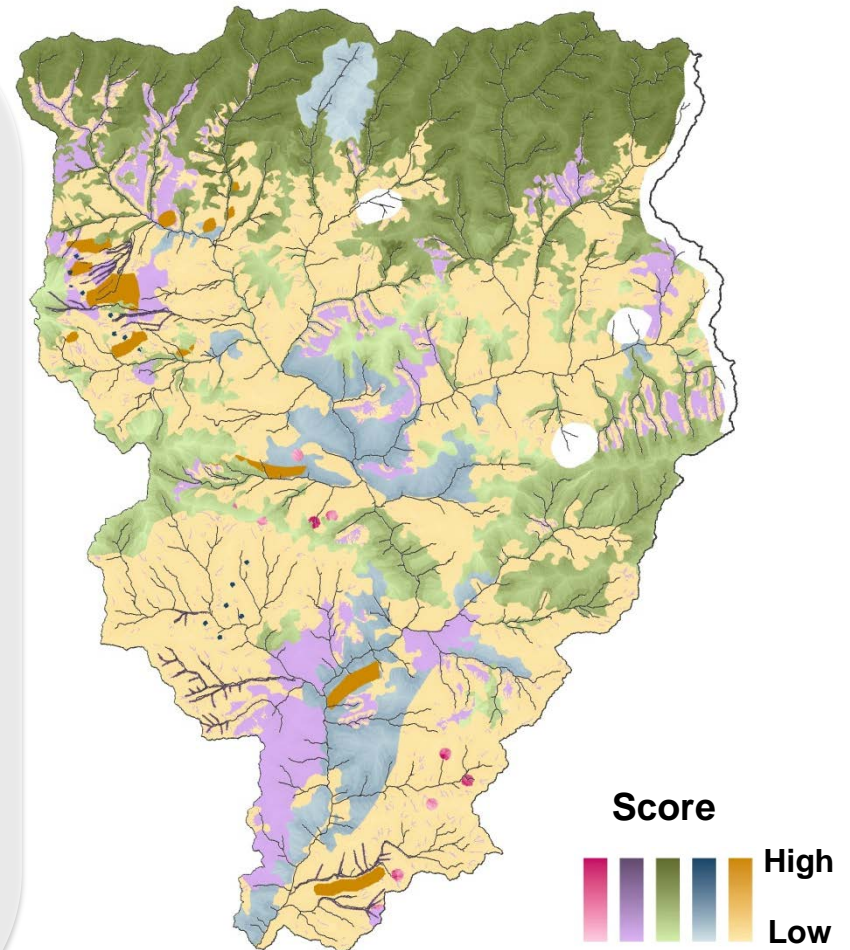
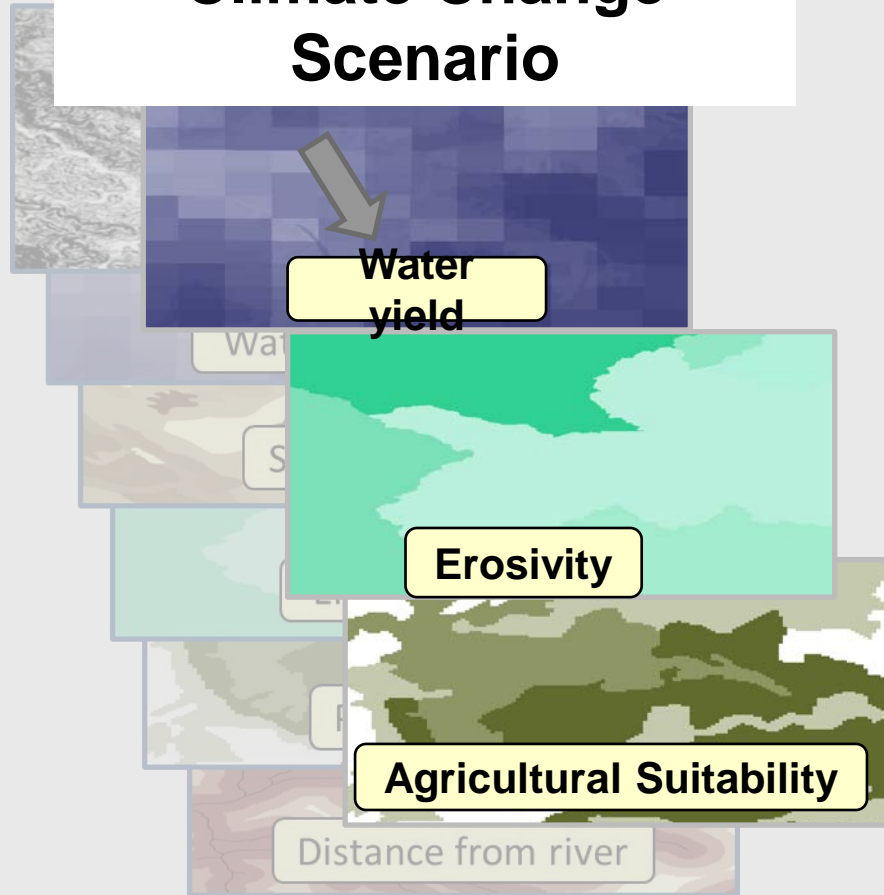
## Change in Treatment Cost \$



Total budget (US\$ millions)

# Incorporating climate change

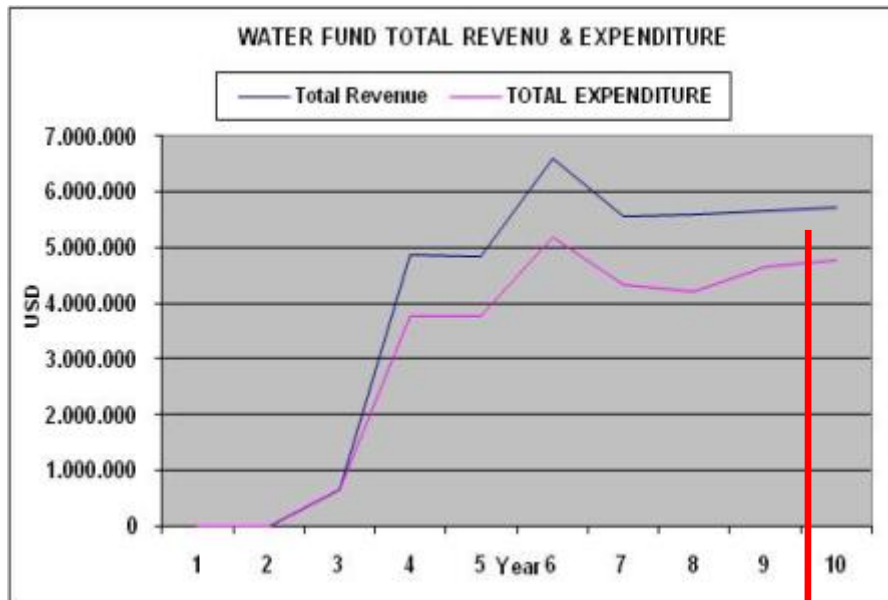
## Climate Change Scenario



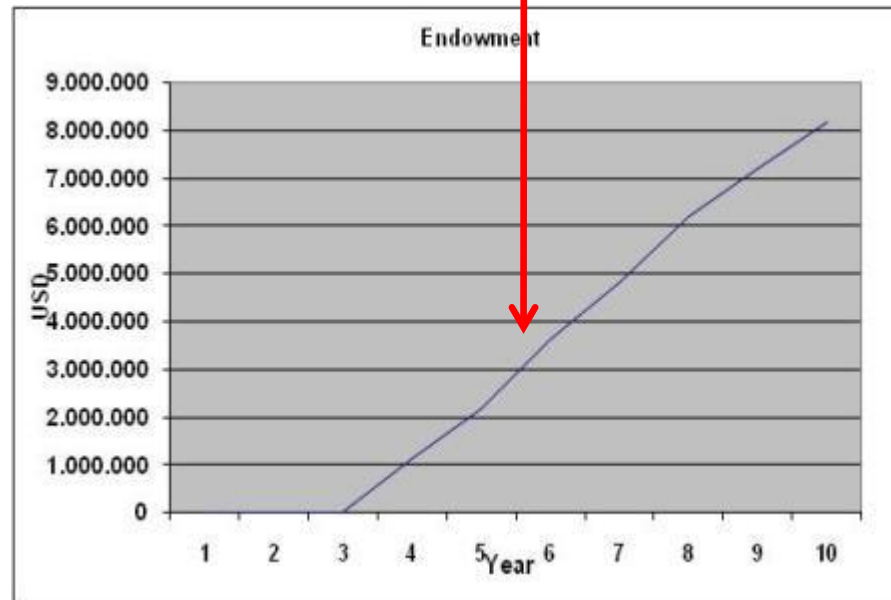
***Activity scores***



# Technical analysis 2: Financials



1. Conservation costs
2. Operation costs (10%)
3. Endowment fund



5-7 M in 5 years

## Technical analysis 3: Legal

- 1. Regulatory framework about watershed protection**
- 2. Potential sources of public funding for the Water Fund**
- 3. Water Fund complementing (not competing) public entities tasks**



# The business case

## Green Vs Grey

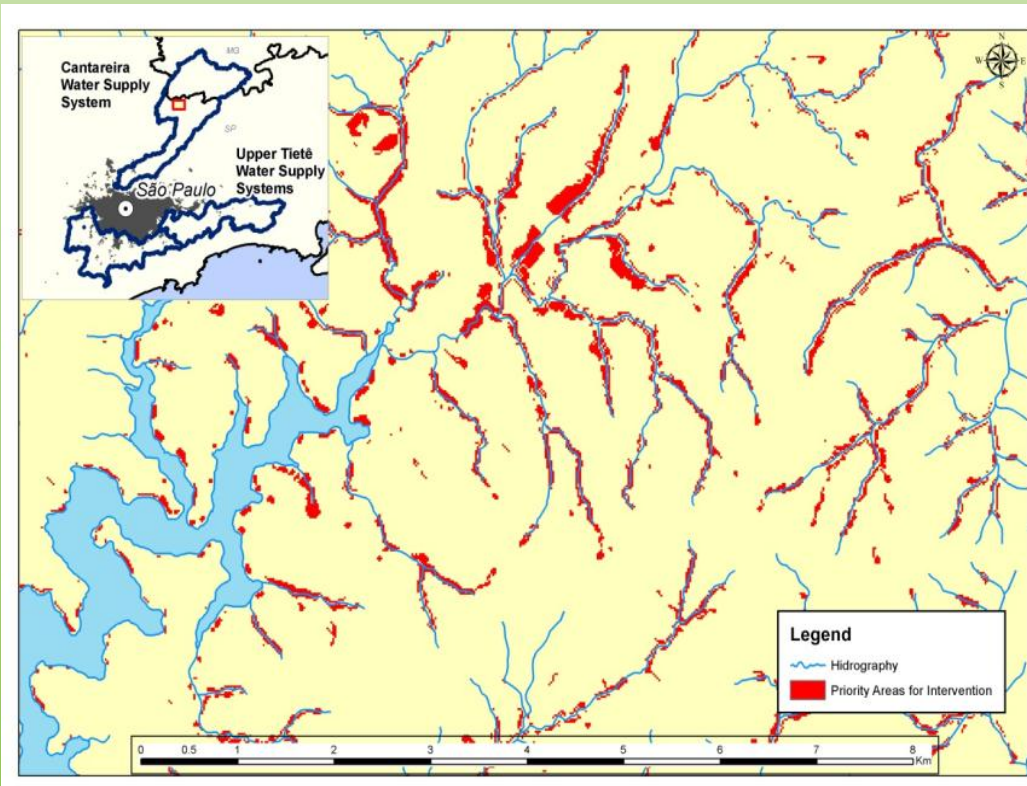
1. Reducing current costs
2. Avoided costs (flooding, health)
3. Delaying asset facility investments, such as turbiness





# Business case São Paulo, Brazil

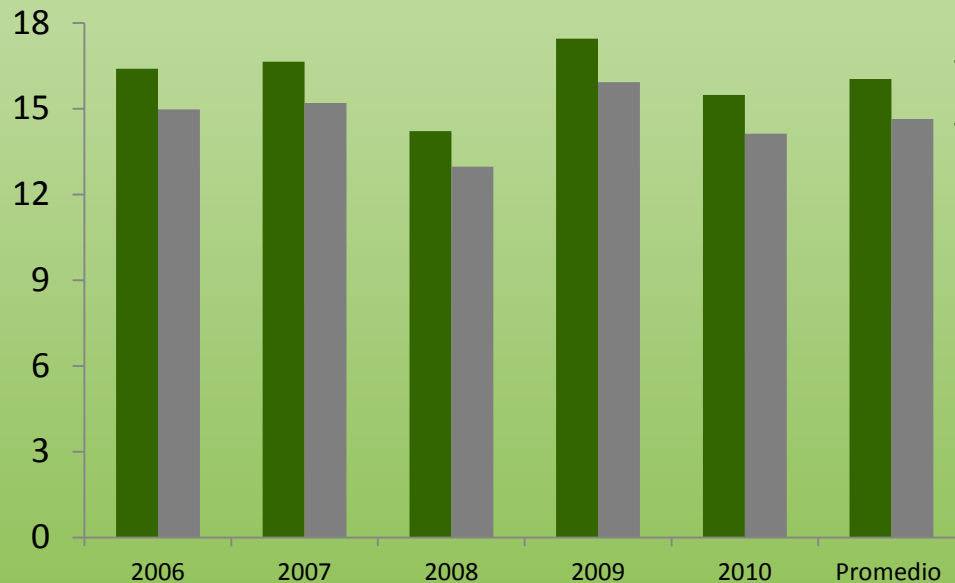
- 14,300 hectares of priority areas (3% of total area) = 50 % of sediments abatement = 600,000 tons per year
- US\$ 4.9 million/year of potential reduction in water treatment and drainage costs (no considering other potential benefits as reduction of other contaminants)



# Business case Cauca Valley, Colombia

Increased pressure on water resources: potential reduction from 5 to 4 irrigation cycles

## Sugar cane harvest (tons millions)



**8,7% decrease in productivity**

**Loss of \$33 millions / year**  
**Loss of \$250 / ha / year**

■ Production with 5 cycles ■ Production with 4 cycles

Source: Cenicaña – estimations Asocaña

# Water Funds Business Case:

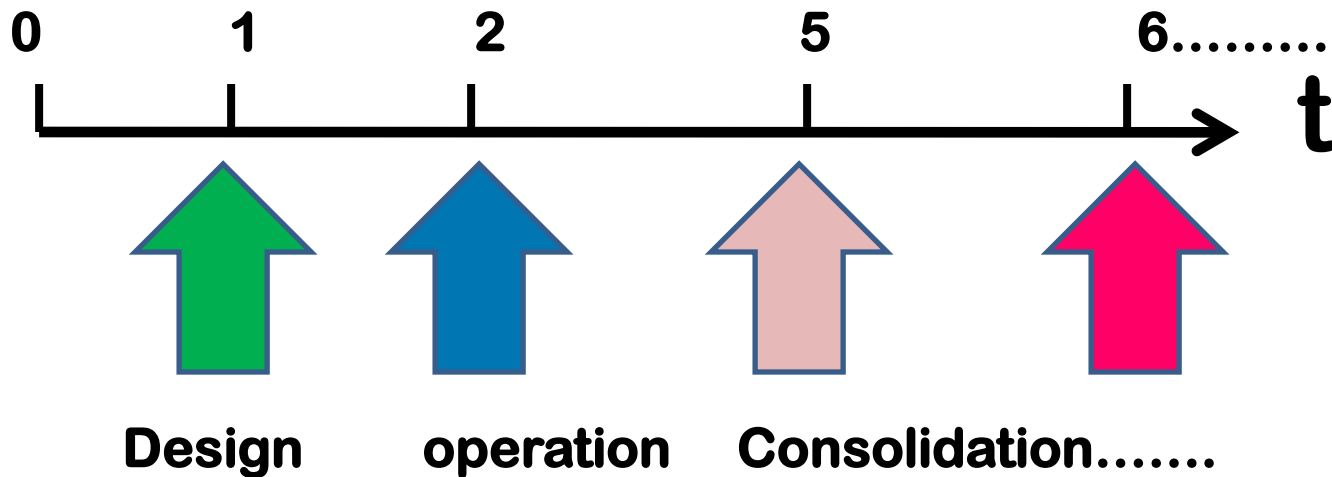
Conservation as a Source of Competitive Advantage

- ▶ The Business Imperative
- ▶ Why Green Infrastructure Over Gray?
- ▶ Water Funds as Green Infrastructure: How do they work?
- ▶ Cases





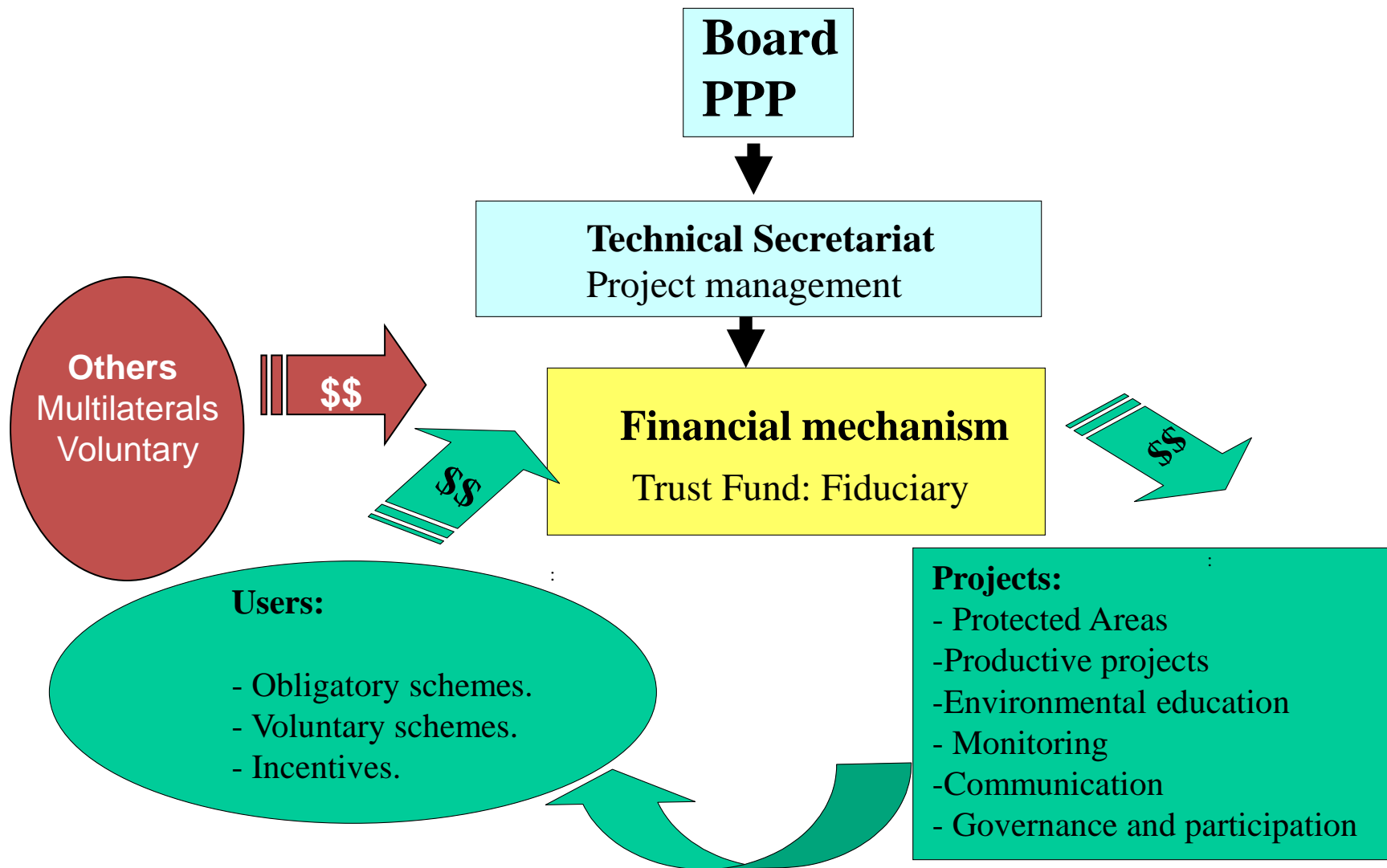
# How much???



**Cost: 300,000**

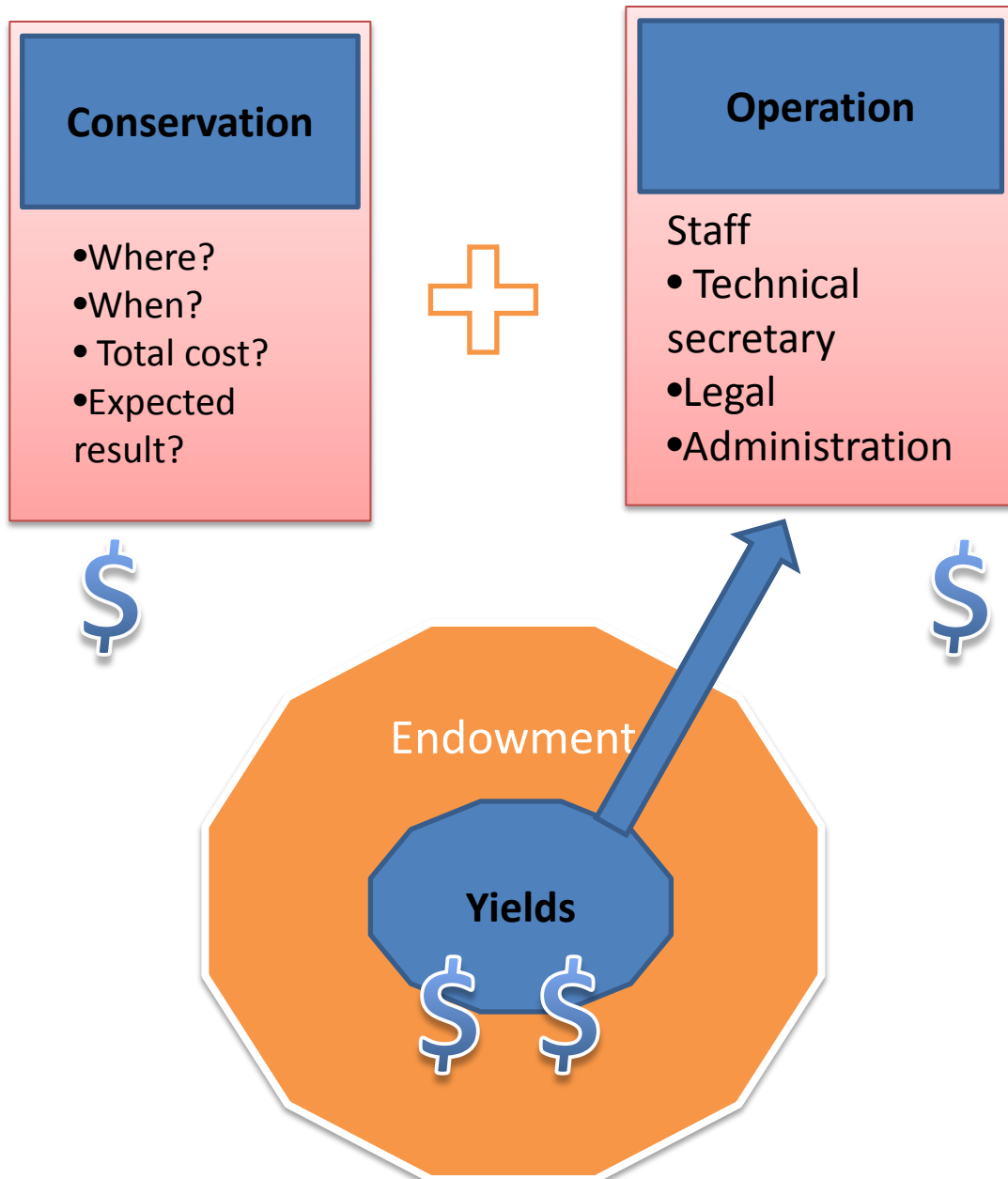
# **3. Operate a Water Fund**

# Setting up a structure





# Build a strategic plan



# Start implementation



1. Conservation agreements (in kind support; cash payments)
2. Best agricultural and cattle ranching practices (silvopastoril systems)
3. Riparian forests
4. Reforestation & restoration
5. Environmental education

1. Park guards
2. Implementation of management plans

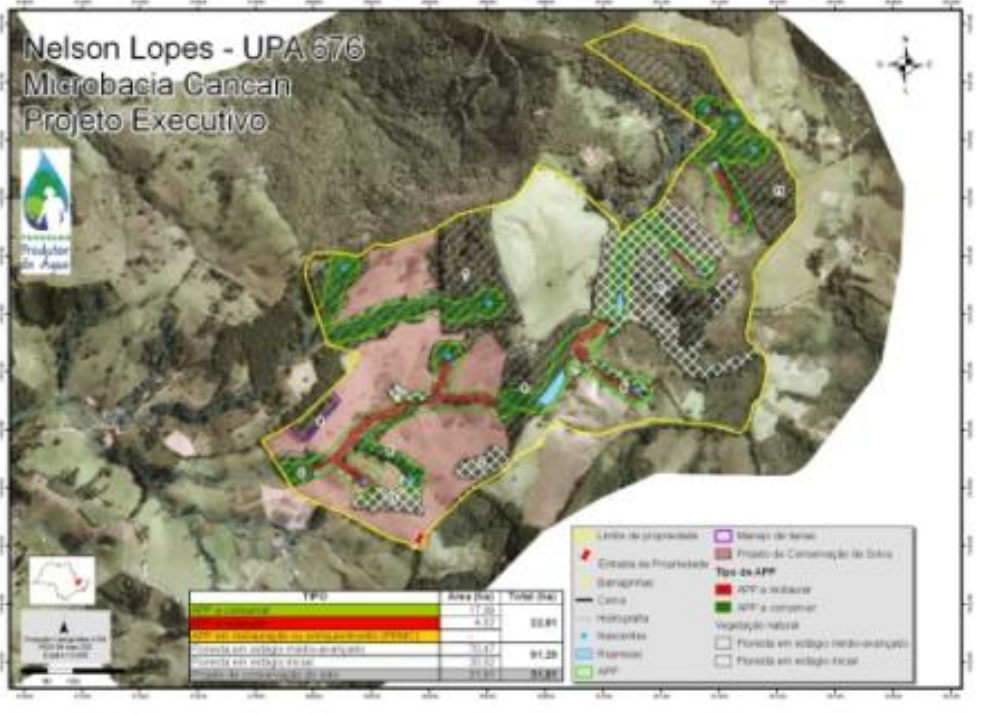




# Start implementation









Peru



Ecuador



Colombia



Colombia





# **4. Consolidate a Water Fund**

# **Secure financial resources, sustainability**

- 1. From public sector**
- 2. From private sector**
- 3. From multilaterals**
- 4. From international cooperation**

## **Consolidate social capital**

**Increase local communities participation**

# A monitoring plan: hydrological, socioeconomic indicators



# ACCOUNTABILITY



# A monitoring plan design

- **Measure – relates to water fund goal?**
  - **Be as quantitative as possible**
  - **Be as simple and handy as possible**
  - **Counterfactual - What would happen to water quality, water flow, biodiversity , people in absence of water funds?**



## Water Monitoring Sites



### Precipitation

- 3 sites

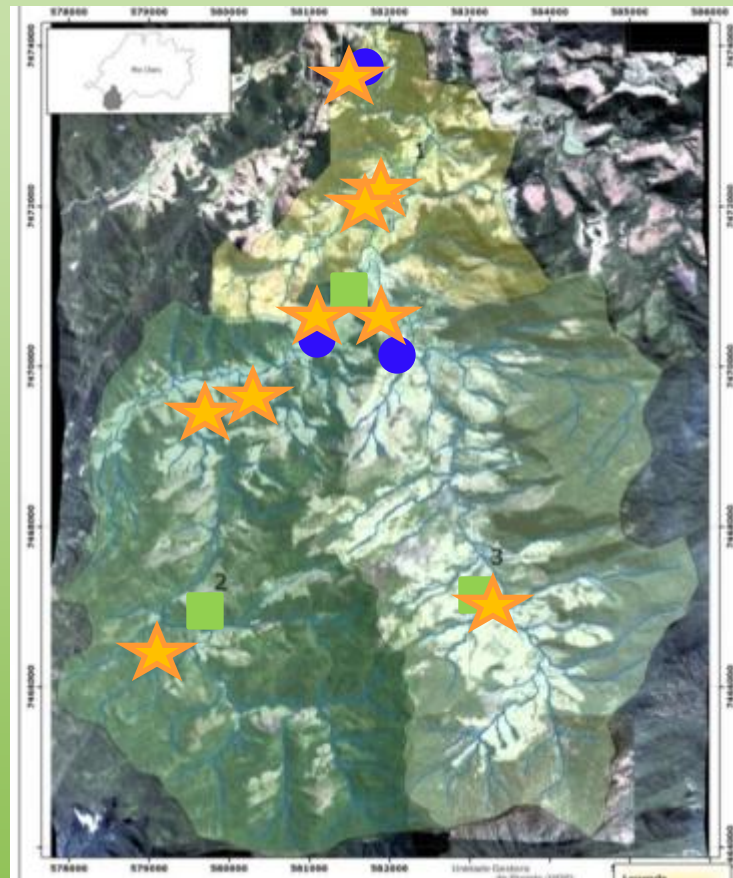


### Flow

- 3 sites

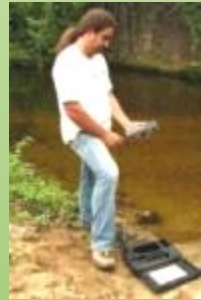


### Community engagement



### Quality

- 9 sites
- 9 items



Parâmetro Analítico
PH
Turbidez
DBO
Cor
Coliformes Termotolerantes
Oxigênio dissolvido
Nitrogênio amoniacal
Fósforo Total
Temperatura





# Biodiversity Monitoring



- Importance of riparian areas

- Terrestrial monitoring (páramos and forests) show encouraging results





# Biodiversity Monitoring

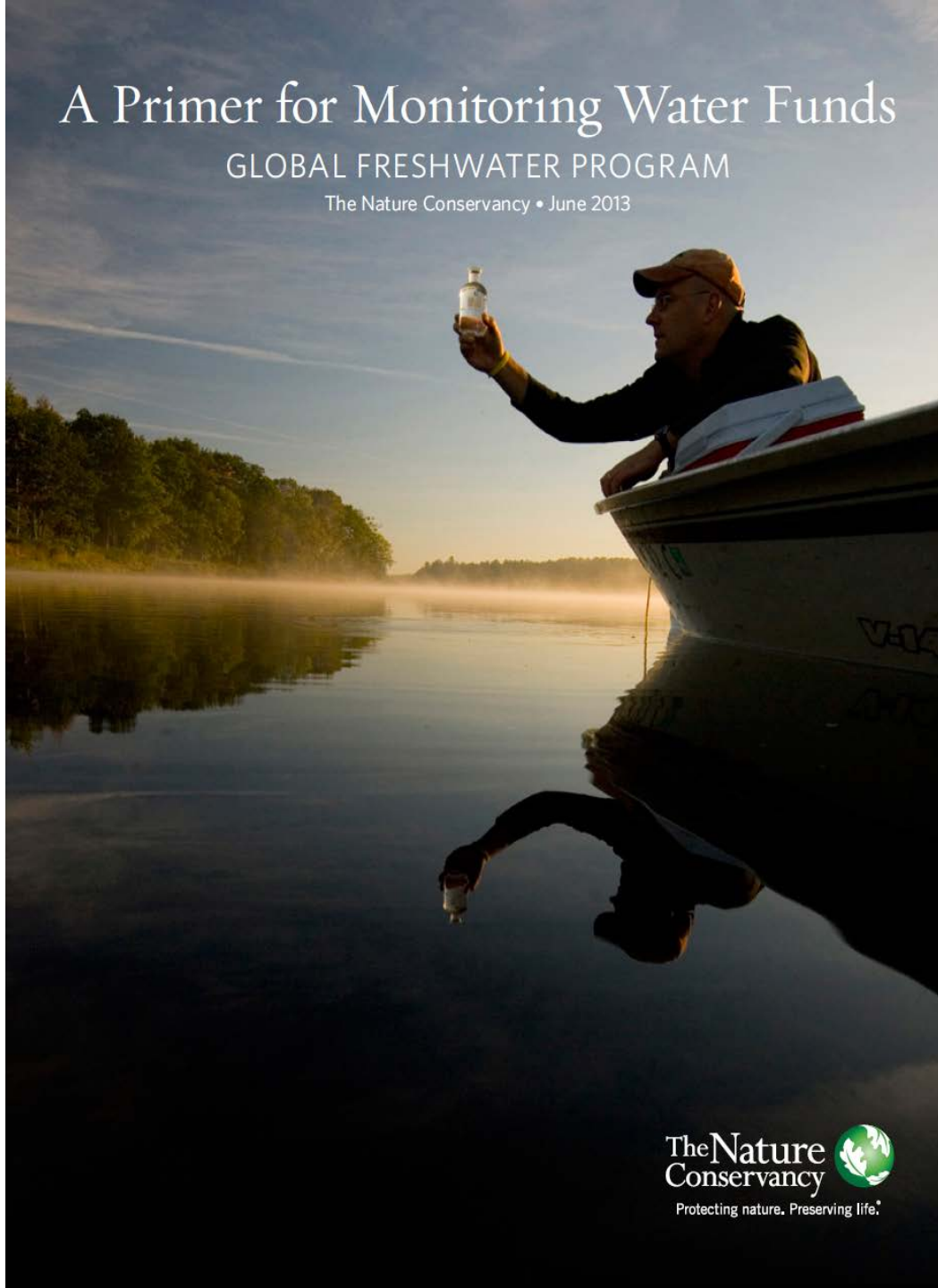
Results show forest species in restoration areas at buffer zones of Protected Areas close to Rio de Janeiro



# A Primer for Monitoring Water Funds

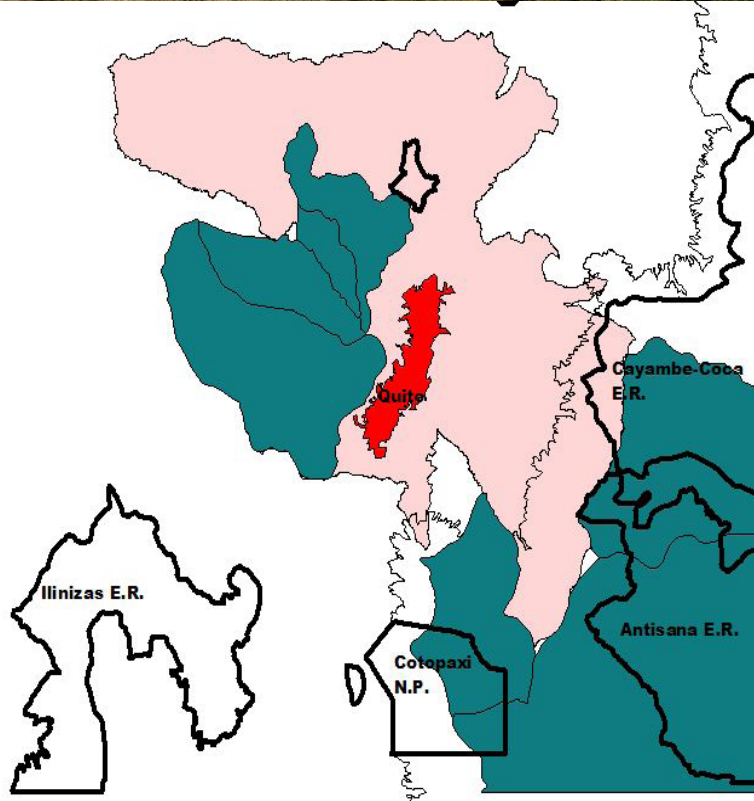
## GLOBAL FRESHWATER PROGRAM

The Nature Conservancy • June 2013

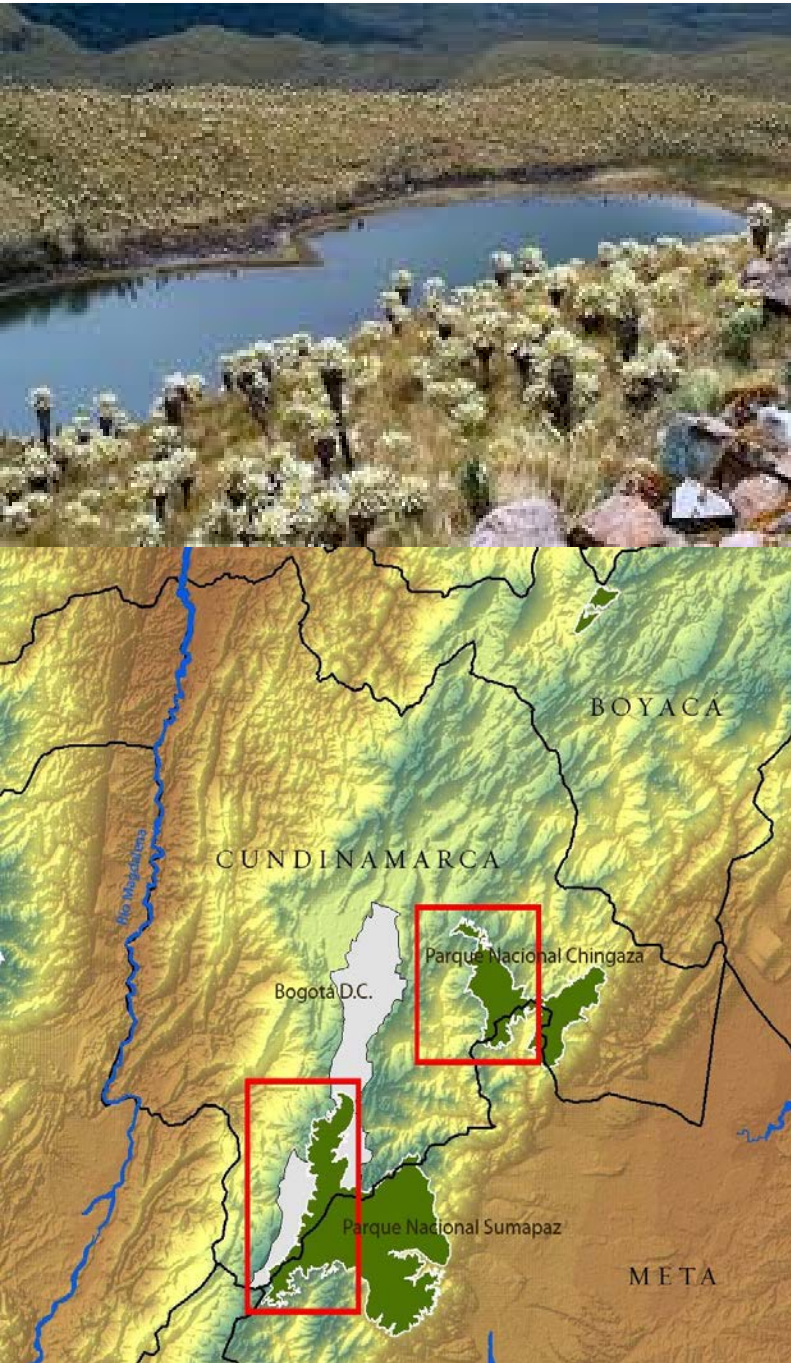


## 5. Successful stories





- Quito: 2,3 Million people
- Illinizas, Cotopaxi, Antisana, Cayambe
- Coca P.A.
- WF Started in 2000
- Goal: Protect Quito water sources
- Partners: Quito water facility, National brewery, Tesalia springs bottled water; Swiss Cooperation
- Endowment: USD 12 Million
- Projected resources for 2014: US 950,000
- Accomplishments:
  - More than 100,000 Has of priority ecosystems conserved
  - Protected areas strengthened ( 11 parkguards)
  - Increase food security and income
  - 1,000 families implementing sustainable practices
  - 31,000 children involved in environmental education



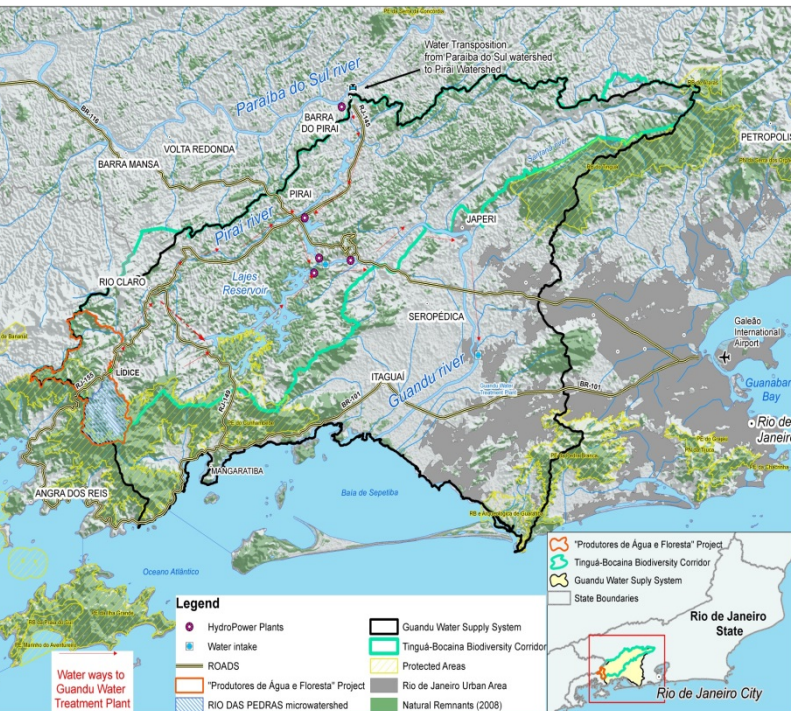
- **Bogota: 7,8 Million people**
- **Chingaza and Sumpaz P.A.**
- **WF Started in 2009**
- **Goal: sediments reduction**
- **Partners: SAB Miller, Parques Nacionales, Patrimonio Natural Foundation. Support Coca Cola system (Colombia)**
- **Endowment: USD 400,000**
- **Projected results 2014: US 350,000**
- **Accomplishments:**
  - **Fencing and protection of more than 25 Km of riparian buffers**
  - **More than 450 has under conservation**
  - **Public/private articulation**







- Rio de Janeiro: 8 Million people
- Cunhanbebe and Bocaina P.A.
- Project launched in 2008
- Goal: set up 14,000 Has under conservation for water protection and sediment retention
- To date:
- 7.649 has protected and more than 533 has reforested
- More than USD 4,5 Million raised for watershed conservation

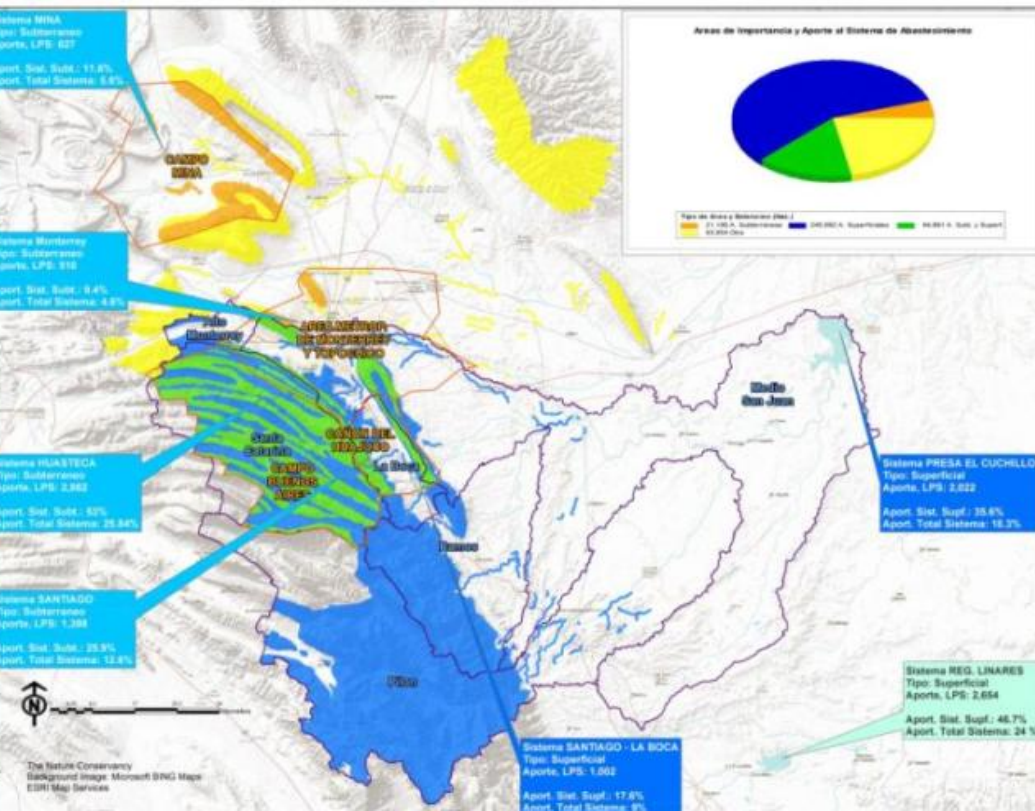


Unidade Gestora do Projeto (UGP):





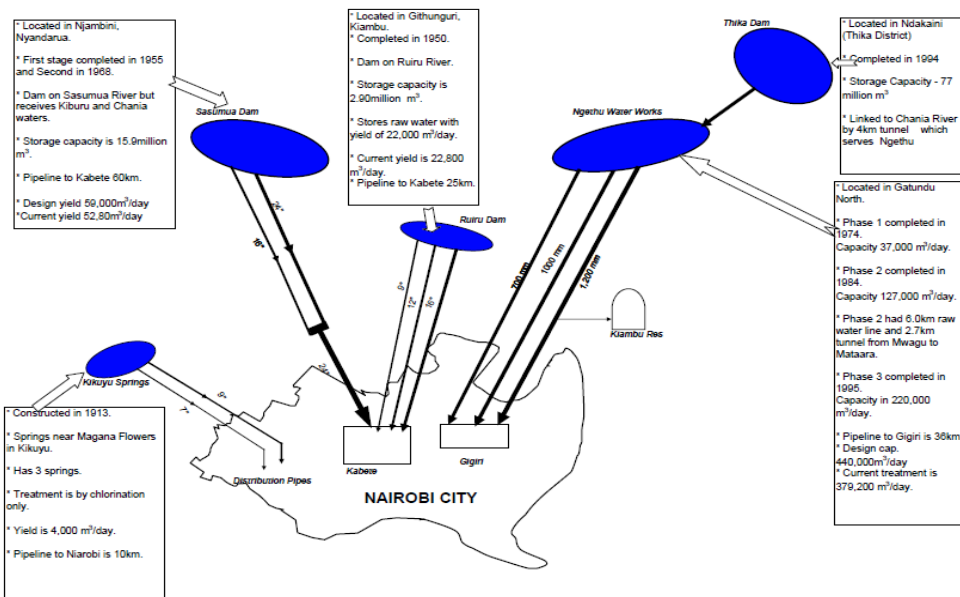
- **Monterrey: 5,2 Million people**
- **Cumbres P.A.**
- **Launched in 2013**
- **Goals: flood control; increase infiltration**
- **Committed funds: US 12 Million**







**WATER SOURCES FOR NAIROBI CITY WATER AND SEWERAGE COMPANY**



- **Nairobi: 3,3 Million people**
- **Key watershed: Upper Tana River**
- **Protected Areas: Mount Kenya National Reserve, Aberdare National Park, Aberdare Forest Reserve, Meru National Park, and Mwea Reserve.**
- **Main stakeholders: Nairobi Water and Sewerage Company- NWSC-**
- **Technical studies ongoing, expected to be launched in early 2015**

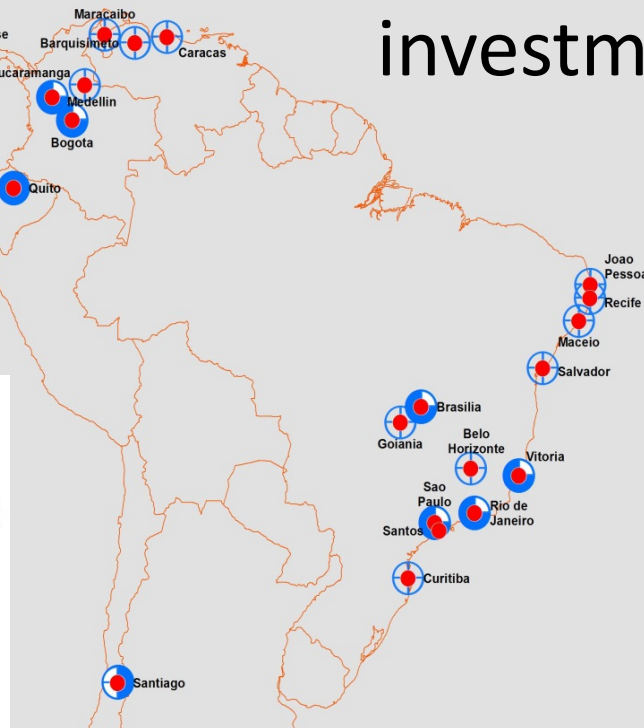
- **44 Water Funds initiatives in Latinamerica across 14 countries**
- **17 Created and Operating, 17 in Design and 10 under Evaluation by TNC and partners**
- **Potential to benefit 86 million of people**
- **More than 85 million USD raised for green infrastructure initiatives**



# Top 25 Cities for Green Infra investment

- 1 Bucaramanga, CO
- 2 Curitiba, BR
- 3 Bogota, CO
- 4 Santos, BR
- 5 Maceió, BR
- 6 Salvador, BR
- 7 Sao Paulo, BR
- 8 Barquisimeto, VZ
- 9 Medellin, CO
- 10 Recife, BR
- 11 Quito, EC
- 12 Guatemala City, GT
- 13 Tijuana, MX
- 14 Joao Pessoa, BR
- 15 Brasilia, BR
- 16 San Jose, CR
- 17 Rio de Janeiro, BR
- 18 Caracas, VZ
- 19 Maracaibo, VZ
- 20 Santiago, CH
- 21 Monterrey, MX
- 22 Vitoria, BR
- 23 Belo Horizonte, BR
- 24 Goiania, BR
- 25 Toluca, MX

- Maturity
- ◐ Launch/Capitalization
- ◑ Design
- ◒ Feasibility
- ⊕ Pending



The Nature  
Conservancy



**SNaP**  
Science for Nature  
and People

**natural  
capital**  
PROJECT





[www.fondosdeagua.org](http://www.fondosdeagua.org)

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The Nature Conservancy.